



**Antonio Paulo Barbosa, Vice-President, Banco Real ABN AMRO N.V.**

Antonio was born in São Paulo (Brazil) on Oct 8, 1967. He studied Economics at Mackenzie University and accomplished a MBA in retail at FEA – University of São Paulo.

Barbosa started his career at Bank Boston as middle market Manager. In Oct 2001 Barbosa began his career at Banco Real ABN AMRO as Vice President of Call Center.

In Jun 2002 he took on the Affinities Group as Vice President. This was his first contact with sustainability in the bank business, he implemented a series of social inclusion products among them a program that provided loans to students for university education. In the same year Barbosa became member of the ABN AMRO Global committee for diversity.

In 2005 as Vice President of Real Estate and mortgage he led the group in a time of market change, developing a re-structuring plan that included the improvement of process and products.

In January of 2006 Barbosa was expatriated to USA as Vice President of Strategic Plan for AAMG – ABN AMRO Mortgage Group, this experience provided him a global view of the American mortgage market.

In January of 2007 he leveraged this experience back to his role as Vice President of Real State and Mortgage. Presented with the task of leading the business into a more sustainable ground, Barbosa has promoted the establishment of processes and evaluations that allow the bank to encourage their clients to build using green technology and minimizing the social and environmental impacts of their core business.

In 2007 Barbosa joined to be a member of the CBCS – Brazilian Council for Sustainable Construction, an initiative held by University of São Paulo – USP.